

Here are the numbers...

Harcourts International has 600 offices:

- New Zealand: 180 offices
- Australia: 286 offices
- Indonesia: 15 offices
- Fiji: 2 offices
- Singapore: 1 offices
- China/Hong Kong: 13 offices
- Zambia: 2 offices
- South Africa: 130 offices



Harcourts International has over 4000 sales consultants:

- NZ: 1,823
- Australia: 1,119
- Indonesia: 170
- Fiji: 15
- Singapore: 180
- China: 70
- Zambia: 4
- South Africa & Botswana: 649



Harcourts Specialist Areas:

- Residential real estate
- Rural real estate
- Commercial real estate
- Property Management
- Urban Projects

The Leading Real Estate Companies of the World Network:

- 35 Countries
- 5,500 offices
- 160,000 Sales Consultants



For a future without limits.

For more information visit:
www.harcourts.net



GLOBAL. NATIONAL. LOCAL. YOU.

Six outstanding reasons to join Harcourts

01



Welcome to our World

Harcourts has been at the forefront of real estate since 1888. Now operating in Australia, New Zealand, South Africa, China, Singapore, Indonesia, Fiji, Botswana and Zambia, Harcourts continue to provide an exceptional property experience to customers and outstanding career opportunities to real estate professionals.

As a member of the world's largest real estate network, Leading Real Estate Companies of the World™, Harcourts have affiliates in over 35 countries, negotiating property sales worth over US\$400 billion per annum.

02



Culture, Recognition and Support

- People First
- Doing the Right Thing
- Being Courageous
- Fun and Laughter

Here are the eleven simple words that say it all. The four beliefs by which we work. They are the Harcourts values.

Harcourts are not slow to recognise success. With local, national, and international awards events we make sure our people performing at the highest levels have the opportunity to shine. Such achievement is a core focus at our regional events, together with our annual Harcourts Conference, the envy of the industry, and international Business Leaders Conference.

03



Systems and Technology

Harcourts are proud to be at the cutting edge of real estate technology, offering a mix of mobile and web based products to assist the real estate professional.

The Harcourts One suite consists of Property, Contact Management, Email Marketing, Print Marketing, and Financial Reporting amongst others, all custom designed and supported by Harcourts Helpdesk. Combine this with industry leading personal and office websites and you have a formidable technology platform to launch your business.

04



World Class Marketing

Harcourts are at the forefront of brand development and management. Whether it be online or in print we continually research local and international property marketing trends to ensure our customers have the best possible marketing options for their property.

At individual, office, and regional level we have a multitude of customisable marketing tools available for you to use. Combine this with our dedicated Public Relations professionals and we ensure the Harcourts brand helps you stand out from the crowd.

05



Train to be the Best

The Harcourts Academy combines online, classroom, and in-office training to provide a foundation of outstanding business skills to build a dynamic real estate career.

Offering a tailored system of learning including; administration, sales, property management, and business ownership. Back this up with an online library containing thousands of scripts, forms, letters and resources.

The Academy provides the skills and knowledge with which to triumph.

06



Part of the Community

Harcourts has been part of our communities since JB Harcourts opened the door to his first office in Wellington, New Zealand in 1888. Over time, our offices and people have generously created a history of giving through sponsorship and supporting literally thousands of people in need.

The Harcourts Foundation formalises this support by helping to grow and enrich the communities in which we operate.